

Financial Planning Workshop

Suruchi Jain, Managing Director and Founder

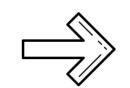
OPPORTUNE WEALTH ADVISORS



Inflation

2010





2020



24 grams for Rs. 20

 $\underbrace{\text{portune}}_{\text{wealth}}^{\mathsf{wealth}}$

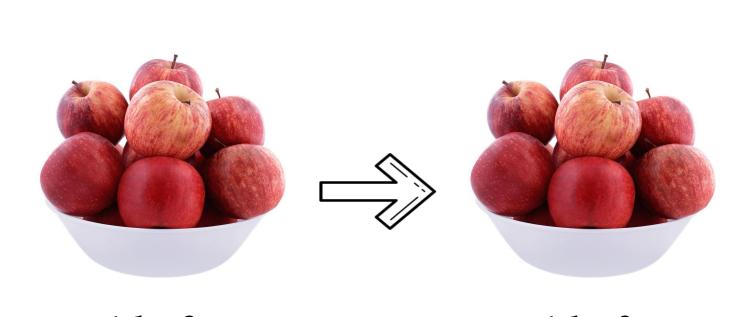
22 grams for Rs. 10



13.2 grams for Rs. 10



Inflation



1 kg for Rs. 60

2010

1 kg for Rs. 130

2020



Premiumization

2020 2030 Dairy Milk Dairy Milk ROAST ALMOND ROAST ALMOND **150 gram** for Rs. 160 **Rs.** ???



Past inflation in India (1980-2020)

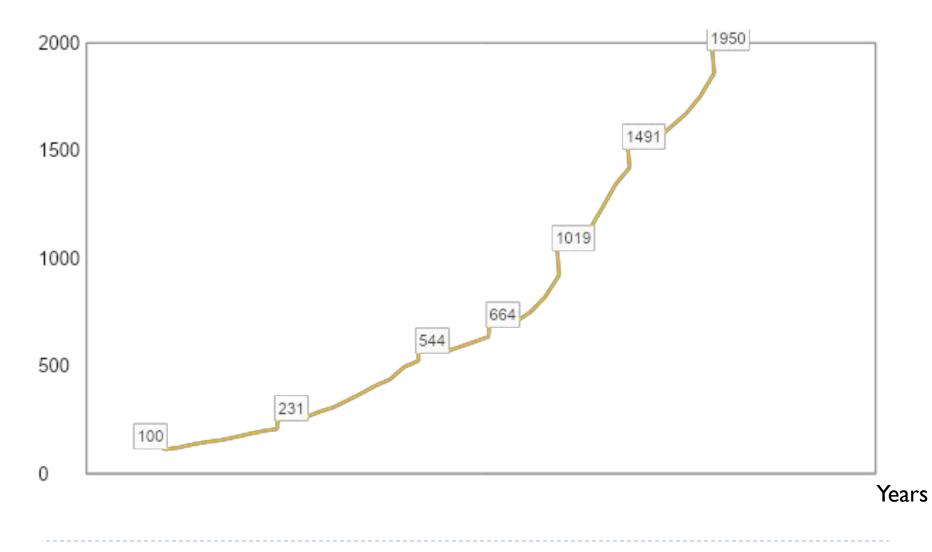
 \Box Average rate – 7.65; Median – 7.25

| Year | Inflation Rate (%) | |
|------|--------------------|--|
| 1980 | 11.35 | |
| 1981 | 13.11 | |
| 1982 | 7.89 | |
| 1983 | 11.87 | |
| 1984 | 8.32 | |
| 1985 | 5.56 | |
| 1986 | 8.89 | |
| 1987 | 9.06 | |
| 1988 | 7.21 | |
| 1989 | 4.57 | |
| 1990 | 11.2 | |
| 1991 | 13.48 | |
| 1992 | 9.86 | |
| 1993 | 7.28 | |
| 1994 | 10.28 | |
| 1995 | 9.96 | |
| 1996 | 9.43 | |
| 1997 | 6.84 | |
| 1998 | 13.13 | |
| 1999 | 5.7 | |
| 2000 | 3.83 | |

| Year | Inflation Rate (%) | |
|------|--------------------|--|
| 2001 | 4.31 | |
| 2002 | 3.98 | |
| 2003 | 3.86 | |
| 2004 | 3.82 | |
| 2005 | 4.4 | |
| 2006 | 6.7 | |
| 2007 | 6.2 | |
| 2008 | 9.09 | |
| 2009 | 12.31 | |
| 2010 | 10.53 | |
| 2011 | 9.5 | |
| 2012 | 10 | |
| 2013 | 9.4 | |
| 2014 | 5.8 | |
| 2015 | 4.9 | |
| 2016 | 4.5 | |
| 2017 | 3.6 | |
| 2018 | 3.53 | |
| 2019 | 4.76 | |
| 2020 | 6.2 | |
| 2021 | 4.89 | |



Past inflation in India





What is your DREAM ?





HOUSE

CAR



HOLIDAY

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Let's Do An Exercise

Your dream possession, or a current expense..

| | <u>Today's Value:</u> | Value 5 Years Later: |
|----------------------|-----------------------|----------------------|
| - Car | 20,00,000 | 25,52,000 |
| - House | | |
| - Vacation | 7,00,000 | 8,93,000 |
| - Household expenses | | |
| - Child's education | | |

Assume 5% inflation and multiply today's value by (1.05)^5 or 1.276

Few Examples



| | | <u>Today's Value:</u> | Value 5 Years Later: |
|---|-----------------------|-----------------------|----------------------|
| - | Car | 20,00,000/- | 25,52,000/- |
| - | House | I,50,00,000/- | 1,91,00,000/- |
| - | Vacation | 7,00,000/- | 8,93,000/- |
| - | Household expenses | 20,000/- | 25,525/- |
| - | Child's education | I 0,00,000/- | I 2,76,000/- |

Assume 5% inflation and multiply today's value by (1.05)^5 or 1.276

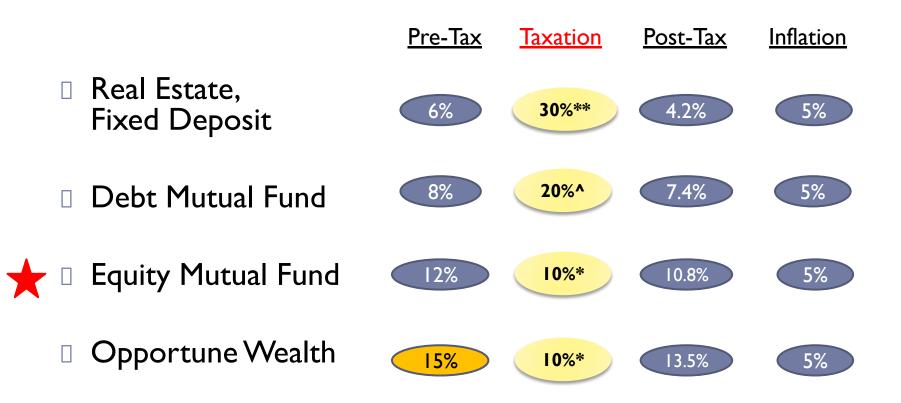


Savings Equation





Investment Options...



^ Debt Mutual Funds are taxed at 20% post inflation indexation; *Equity held >1 year; <1 year tax is 15%, on Dividends Tax rate is 15%
**Fixed Deposits are charged at the applicable tax slab rate. Real Estate taxed 20% on LTCG Sale



Asset Allocation Decision

- Conservative
- Low Risk Taker

| Asset | Allocation | Return |
|-----------|-------------|--------|
| RE, FD | 60% | 4.8% |
| Debt MF | 30% | 7.4% |
| Equity MF | 10% | 10.8% |
| | =sumproduct | 6.2% |

□ Aggressive

High Risk-Taker

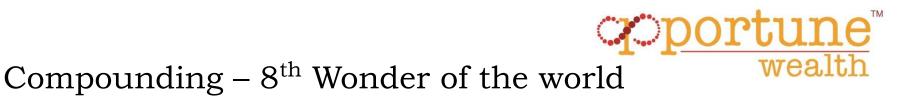
| Asset | Allocation | Return |
|-----------|-------------|--------|
| RE, FD | 0% | 4.8% |
| Debt MF | 30% | 7.4% |
| Equity MF | 70% | 10.8% |
| | =sumproduct | 9.8% |

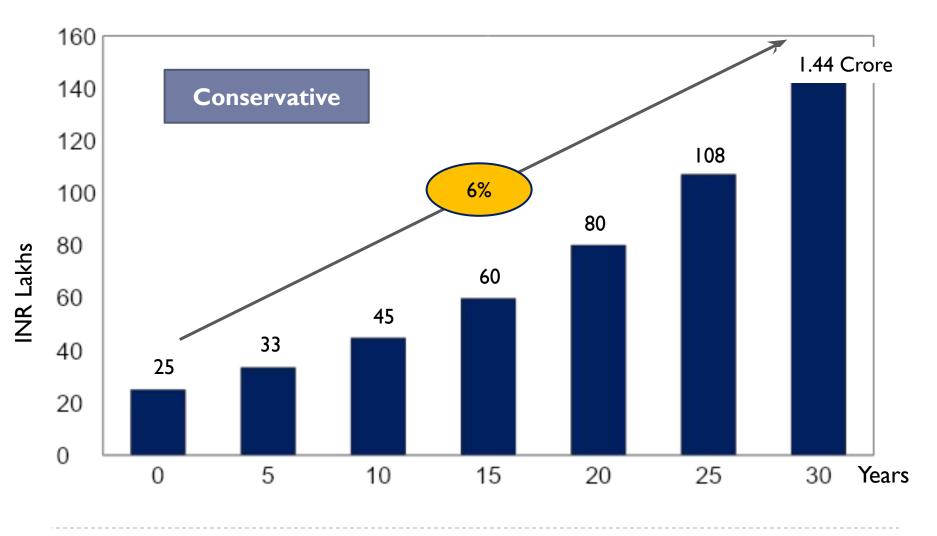
Average – Post Tax

6% p.a.

Average – Post Tax

10% p.a.



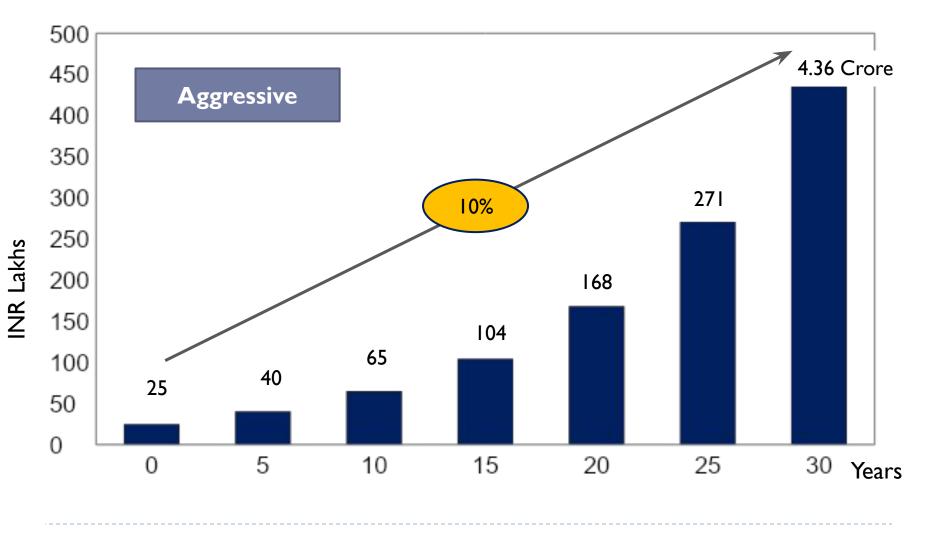


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Source: Company Projections



Compounding at 10%

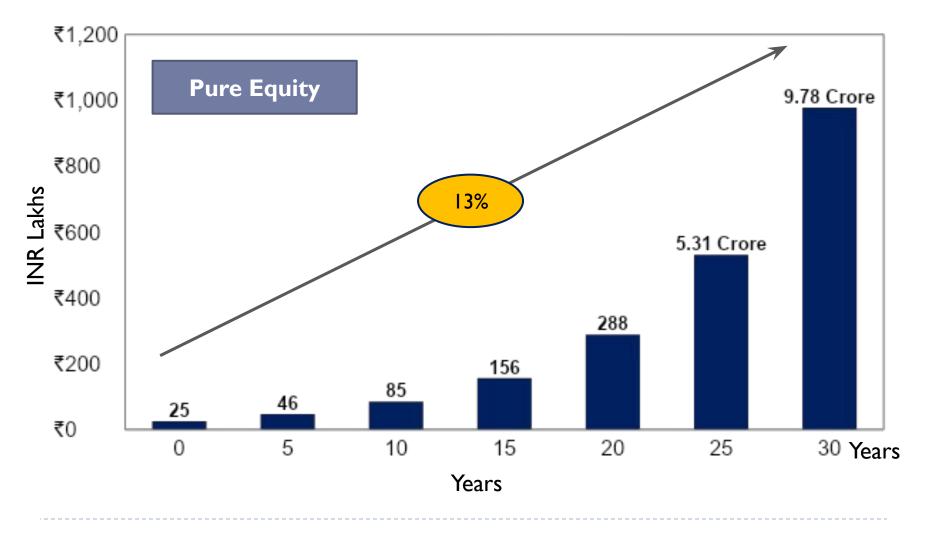


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Source: Company Projections



Compounding at 13%



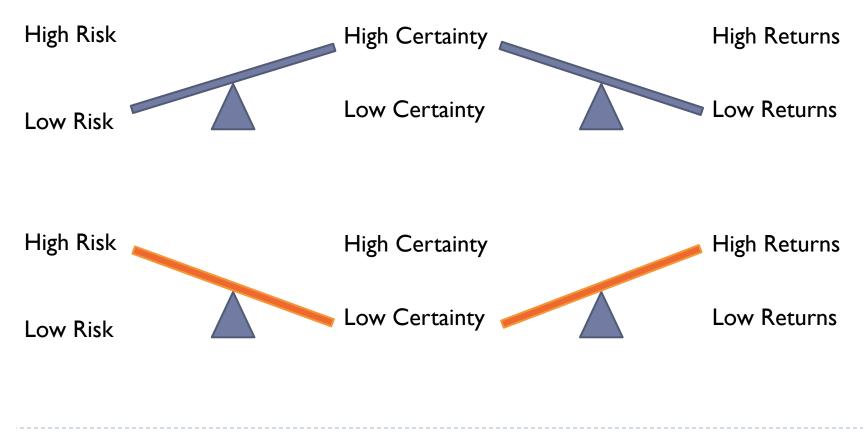
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Source: Company Projections

Risk-Uncertainty-Reward



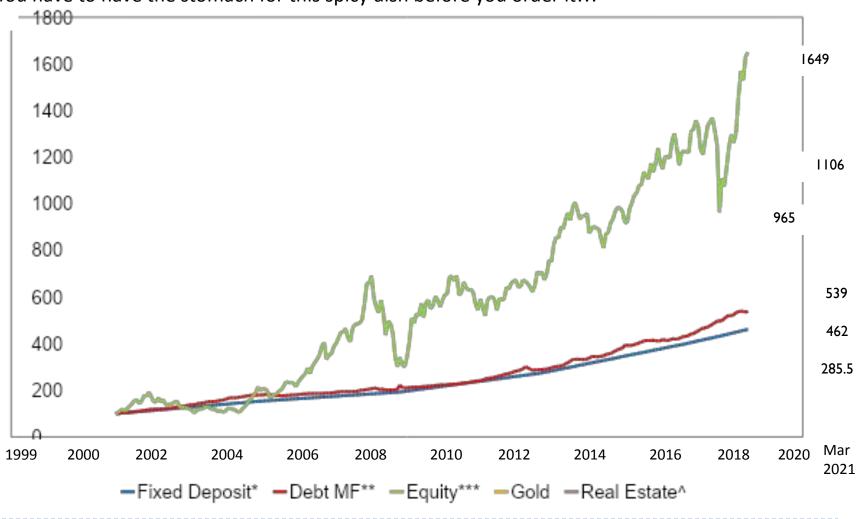
Low Risk means more Certainty and vice versa...





Equity Markets are Non-Linear

You have to have the stomach for this spicy dish before you order it...



Source: *SBI Bank; **SBI Magnum Income Fund; ***NIFTY50; Accord Fintech Database; World Bank;^ RBI Housing Price Index; Bankbazaar



- Bank Fixed Deposit?
- Mutual Fund?
- Equity?



How does a Bank use money?

When you invest in Bank Fixed Deposits

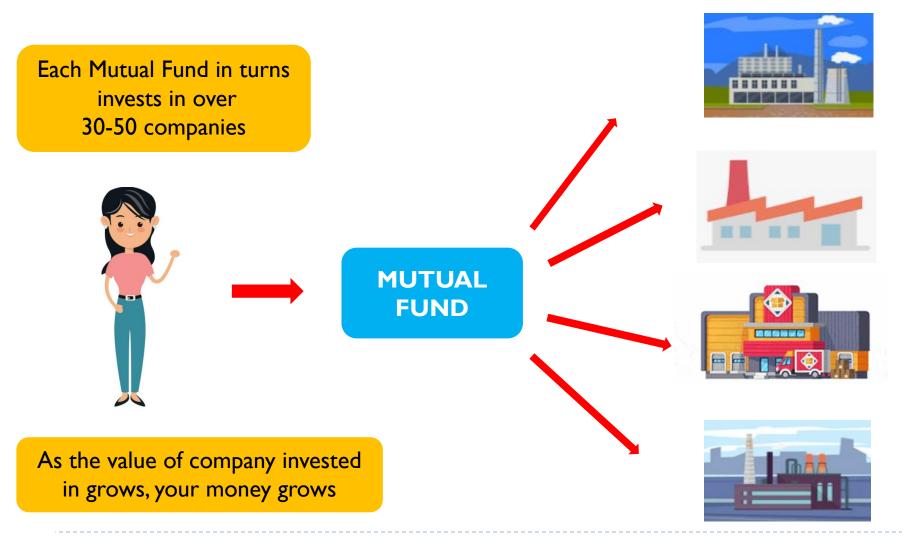
You deposit money in the bank and earn 6% interest in Fixed Deposits

Bank gives out loan to people and companies and earns 16% interest on Loans



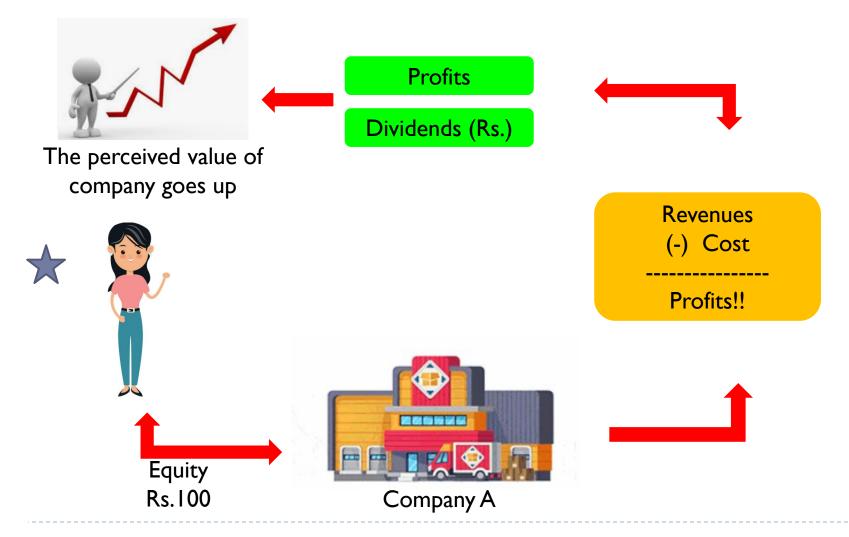
The bank makes a profit of 16% - 6% = 10% - Cost







Equity Investing



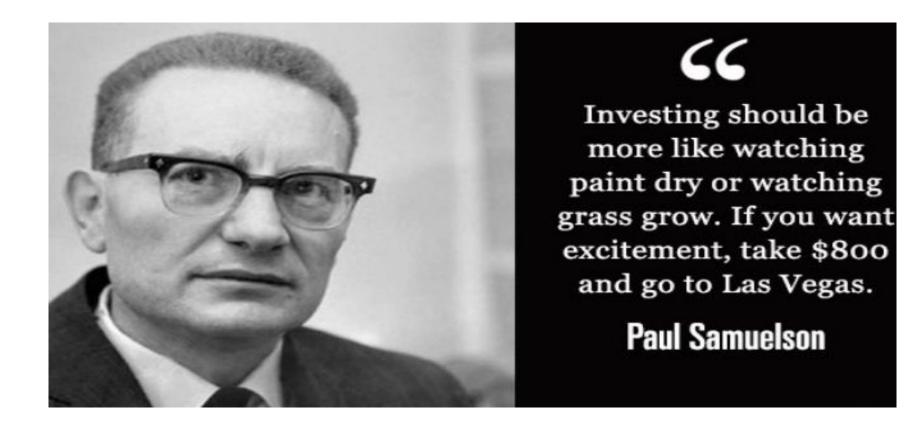


If you don't find a way to **make money while you sleep,** you will **work until you die.**

– Warren Buffett

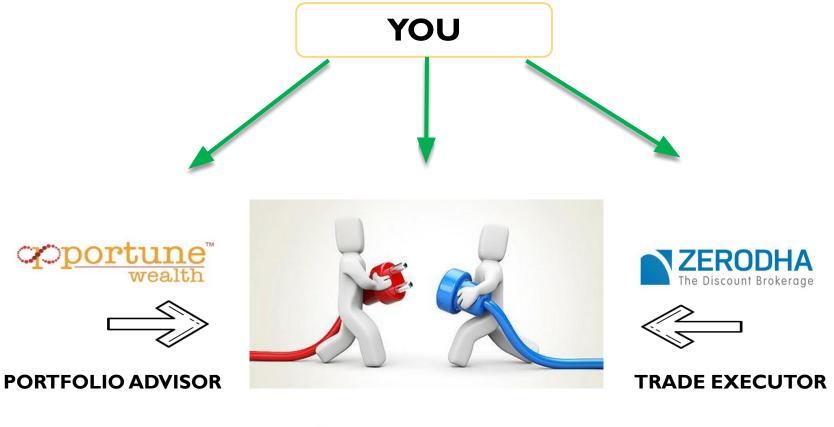








Smallcase-Portfolios for You





SMALLCASE TECHNOLOGY



Parting Thoughts

Savings is about delaying gratification.. Investing is all about having options in the future.

Make your money work hard for you...



Summary

- Inflation
- Future value / cost of an asset
- Investment Options
- Asset Allocation Game
- Compounding
- Risk and Reward
- Volatility and Uncertainty
- How money works?
- Equity Portfolios



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QUESTIONS?

THANK YOU !!!

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